

# AllanWebb

Informed Decisions  
Through Quality Data





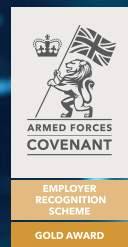
# AllanWebb

**Allan Webb is a leading provider of Supportability Services to UK MoD and Industry and has been delivering unrivalled support solutions to our clients for over 60 years.**

Allan Webb delivers a seamless support solution, covering everything from supportability engineering and training services to comprehensive obsolescence management and through-life support.

Taking control of and better understanding your data can reduce costs, improve productivity and ensure the right equipment and parts are where you need them when you need them. We can tailor our offering to create a single source of truth, which you can rely upon to make informed decisions.

Security and quality are at the core of everything we do. We're committed to providing the service you need first time and on time. Our vital support services are embedded in our clients' and end users' equipment and capabilities, ensuring they remain operational to the highest standards.





## SUPPORTABILITY ENGINEERING

Our supportability engineers help you manage your project from start to finish, ensuring your systems remain supported and secure with solutions tailored to fit your business.



## SUPPLY CHAIN AND LOGISTICS

From procurement to inventory management, we utilise our extensive expertise to ensure your supply chain operates as efficiently as possible. Our ILS/IPS services are applicable in both a military environment and the commercial world.



## CODIFICATION

NATO Codification is the primary means of item identification and management used internationally, establishing the common supply language for all logistics operations. It has vast benefits, which we've applied to a number of industries since our beginnings in 1960.



## TRAINING

Through our Supportability and Obsolescence Subject Matter Experts, we've been delivering training support for decades. With specialised training in key areas and bespoke delivery services, you can ensure that your team is armed with the knowledge they need, wherever you're based.



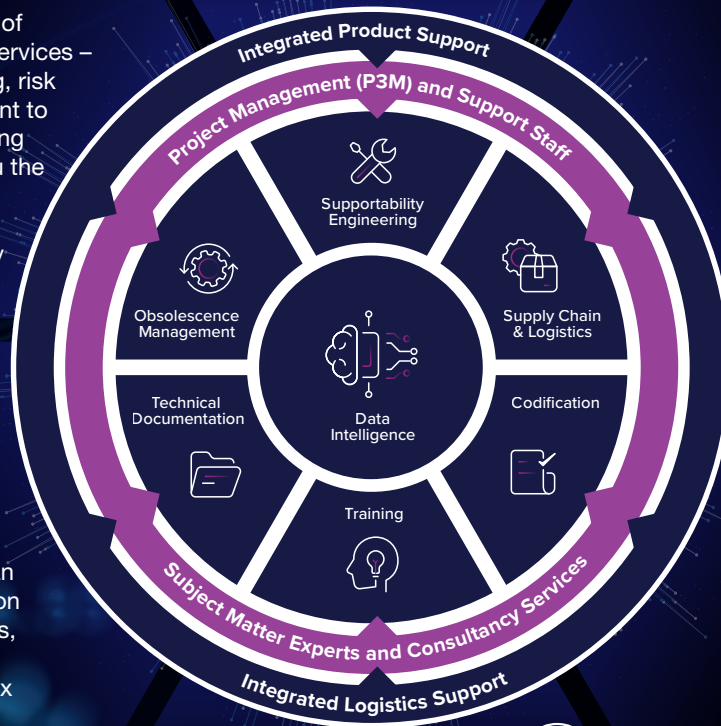
## OBSOLESCENCE MANAGEMENT

We offer a complete portfolio of obsolescence management services – from statusing and monitoring, risk analysis and case management to capability development, training and consultancy. We give you the confidence to support your systems throughout their life and identify problems as early as possible.



## TECHNICAL DOCUMENTATION

No matter the industry, we can deliver the ideal documentation solution, including user guides, maintenance manuals and much more. However complex the product or service, we'll communicate the right information to your target audience in a clear and concise manner.





# Security & Quality

**As a trusted provider of these vital services, security and quality are always at the forefront of our considerations.**

Our ISO 9001 certified operational procedures are constantly reviewed and updated to ensure that our quality is second to none. Combined with our ISO 27001 and Cyber Essentials Plus certifications, Allan Webb is able to demonstrate full commitment to delivering services on time and right first time whilst, ensuring clients' data is always protected.

Our versatile team of technical, engineering and project management specialists employ their expertise across all areas of the Defence enterprise. From management and configuration of complex datasets, to denning and implementing support solutions, our experiences have helped shape capabilities ranging from power and propulsion to complex communications systems. Allan Webb seeks to add value to a project wherever possible by utilising complementary services and data intelligence to realise efficiencies and de-risk a project.

Allan Webb has over 250 staff, operating from our secure facilities in Gloucestershire, Barrow-in Furness and across the country at our clients' sites, including UK MoD offices.

Our team, which includes many who were previously end users of our equipments and capabilities, understands the needs and constraints that come with Defence procurement. As such, they are well suited to accommodating these needs when completing projects. With many of our team former service men and women themselves, we take great pride in supporting our armed forces as members of the Armed Forces Covenant.

- **250+ STAFF**
- **GLOBAL DELIVERY**
- **ISO 9001**
- **ISO 27001**
- **CYBER ESSENTIALS PLUS**





# A Collaborative Approach

A core element of the Allan Webb ethos is collaborative working. Working closely with UK MoD, Defence primes and SMEs, Allan Webb has a track record of managing and implementing successful programmes to the highest quality, to meet the requirements of the end user.

Allan Webb seeks to find synergies with industry partners wherever possible, utilising individual company strengths to develop coherent solutions that benefit all involved.

With a flexible approach to working, Allan Webb provides a cost effective team, accommodating peaks and troughs in support requirements and providing efficient and novel systems and ways of working. Our large multi-disciplined team quickly adapt to changing situations throughout a project, driving it forward to meet important milestones and KPIs.

Our dedicated team of engineers and programmers is at hand to develop systems and databases that provide anything from an additional layer of quality assurance, to developing support information, even allowing for automation when producing certain technical information.



To find out more about our core services  
[www.allanwebb.co.uk](http://www.allanwebb.co.uk)





## Obsolescence Management

**Through our obsolescence management services, we seek to empower our customers with the confidence to support their asset through life.**

Early identification of obsolescence risk allows consideration of a broader range of options and, consequently, reduces the actual cost of resolution.

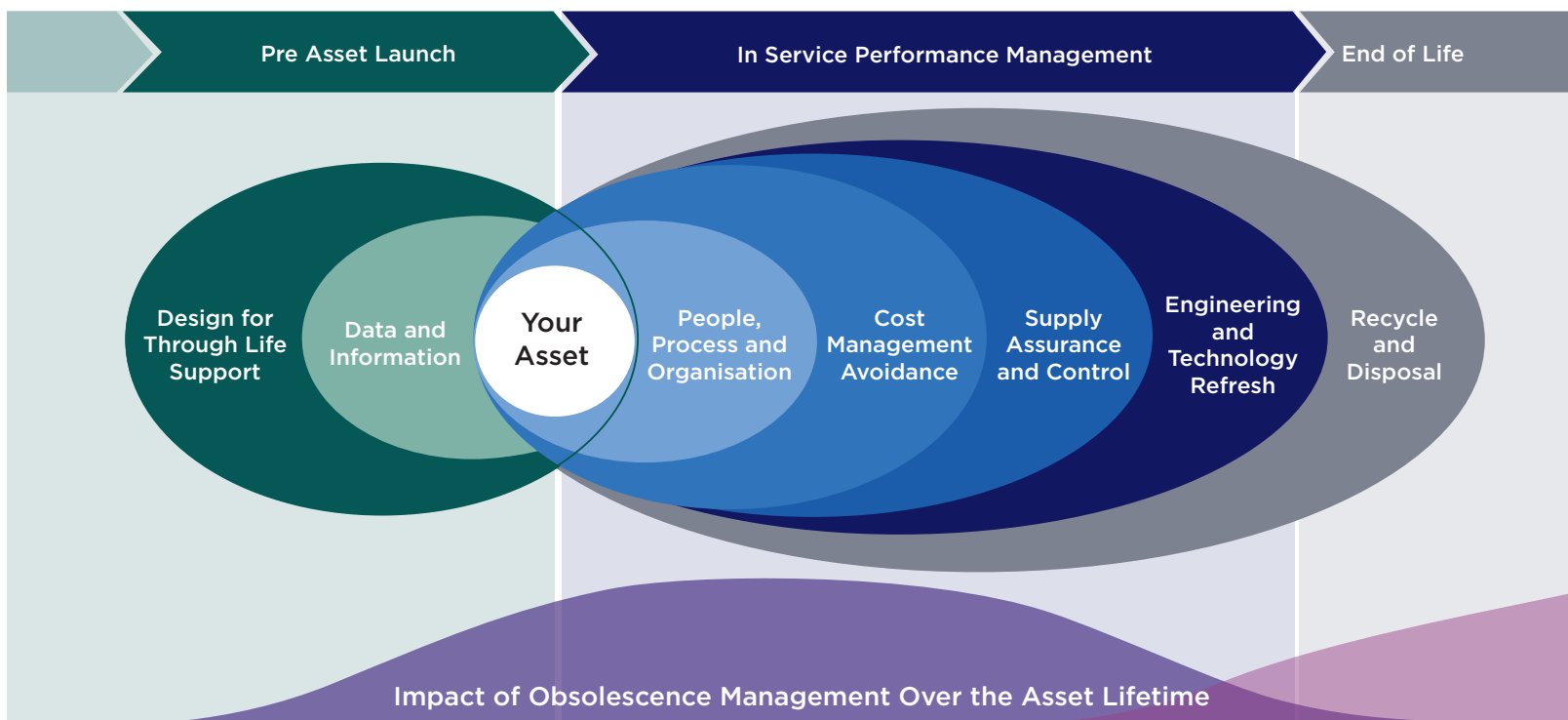
Significant downtime may occur while a new approved source or alternative solution is sought, which may incur significant cost. This can include the re-qualification or testing of replacement items where necessary.

What do you do if a replacement for the failed part is no longer available, can no longer be satisfactorily supported or is no longer procurable from approved sources?

**Mitigate risk with our Obsolescence Management services which include:**

- **Supply Chain Management Assessment**
- **Strategy, Plans and Process**
- **Asset Availability**
- **Asset Through Life Risk Analysis**
- **Asset Case Resolution**
- **Cost Avoidance & Prediction Analysis**
- **OM & Counterfeit Training**

**Obsolescence Management touches every aspect of your asset's lifespan**



We guide clients through the complete asset life-cycle, from 'pre launch' to 'end of life', helping them to identify and mitigate risk.



# Obsolescence Management Training



We are members of the International Institute of Obsolescence Management (IIOM) and are accredited training providers of the IIOM Obsolescence Management training course and examination. Training courses are developed and delivered by IIOM certified trainers.

Allan Webb has worked closely with the IIOM to move this learning into an e-learning format. Running the courses through a series of webinars has resulted in strong, positive feedback from our students.



## DiamondOM®

**Mitigate Risk  
Make Informed Decisions  
Reduce Costs**



Allan Webb's DiamondOM® tool has proven invaluable to so many customers across a broad range of industrial domains and sectors, helping them to understand effective asset management and providing the data intelligence to enable them to make informed decisions.

One key supportability factor is obsolescence management, which impacts all of the lines of development associated with an asset's performance and sustainment. We pro-actively support clients to develop and optimise obsolescence managed services into business processes and interfaces, to create information management systems.



**For a free demonstration of DiamondOM® please  
email [sales@allanwebb.co.uk](mailto:sales@allanwebb.co.uk) or call +44 (0)1453 824 581**



## Codification

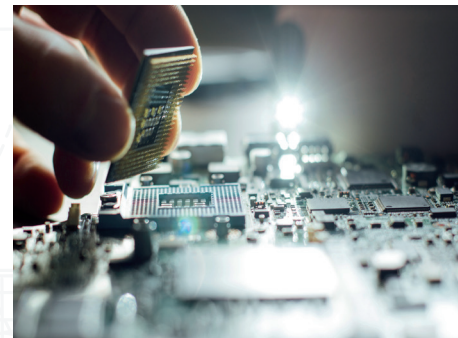
**NATO Codification is the global language of logistics, used by over 60 nations worldwide. We can help you codify your inventory, working with you to implement international standards and guaranteeing visibility within the global supply chain.**

We don't have a one-size-fits-all solution – instead, we work with you to determine what's needed, providing data screening services, source data acquisition, source data assessment and training. We employ a number of NATO Codification experts, who were previously involved in developing strategy, policy and training at the UK National Codification Bureau (UKNCB).

**Codification is a robust classification system that can deliver valuable results to any industry by cataloguing inventory and providing the following benefits:**

- Establishes a common supply language throughout all logistics operations
- Identifies and removes duplicate items, reducing the cost and time associated with storing unnecessary items
- Ensures the correct item of supply by having a unique identifier applicable to the fit, form and function
- Gives visibility of procurement channels and supply chain, ensuring parts can be obtained when they are needed
- Ensures existing descriptive data is recorded in a standard and searchable format

Allan Webb provides training for all levels of users of the NATO Codification System, from one-day awareness courses through to expert courses.







## Technical Documentation

**Technical documentation is key to implementing processes while ensuring safe operation and continuity of use, maintenance and repairs.**

We offer a comprehensive range of services, from creating individual elements of documentation to managing and delivering entire support packages.

We work in a way that suits you – either spending time on-site with your engineers to produce technical manuals that capture your processes and procedures, or by obtaining information from OEM sources to develop publications remotely. We can create documentation in a range of formats from simple PDF books, S1000D data modules, to Interactive Electronic Technical Publications (IETPs).

Our extensive experience enables us to produce technical documentation for a variety of different purposes, including operating information, maintenance information and training information. Our comprehensive quality assurance procedures ensure that your technical documents are reliable, accurate and robust, striking the right balance between client involvement and a successfully outsourced approach.







## Supportability Engineering

**We help influence the design of systems and equipment from the start, improving supportability and making sure the required logistic support resources are accurately identified.**

Our supportability engineers are experts in Defence and International Standards and have a wealth of experience in supportability programmes internationally. With a dedicated team, including Availability Reliability and Maintainability (ARM) Engineers, Integrated Product Support (ILS/IPS) Managers and Consultants, we can mobilise the best resource for the task at short notice.

We can provide bid support and consultancy from pre-qualification questionnaire stage through invitation to tender and post-contract. When procuring equipment, ILS/IPS often makes up a considerable portion of the overall bid, with a lot of effort required upfront to tailor the solution and define a support strategy. Our ILS/IPS experts support and guide you through this stage, providing project management and engineering intelligence, and drafting responses and associated plans.



## Supply Chain and Logistics

**Creating the optimal supply chain conditions to ensure that you receive the right product at the right time at the right cost is an ongoing challenge. We use data innovation, supported by data analysis, to give you a truly effective supply chain.**

### **End-to-end support with supply chain design**

With our extensive experience of supply chain management and logistics services, we can support you to create or optimise an end-to-end supply chain that works for you and your clients.

### **We offer a range of services, including:**

- Value chain mapping
- Using industry best practice techniques to support you in mapping the supply chain targeting efficiencies.
- Supply chain design
- Our highly experienced team will help you to create an effective and trusted supply chain from project conception.





# Training

**Our Supportability and Obsolescence Management experts provide a range of public training solutions, from single day awareness workshops to fully assessed professional courses.**

Our team of training specialists work to industry standards and are well versed in the systems approach to training. Provided in a variety of media, our courses are developed with excellent technical foundations in mind and can be tailored to suit your requirements.

## Allan Webb's Approach

Through our Supportability and Obsolescence Management specialists, we offer a variety of courses that provide not only knowledge and skills experience, but an opportunity to engage in a collaborative, cross-sectoral learning environment. Our courses use a balanced approach to learning, from theoretical teaching to practical workshops where you can apply your knowledge in a realistic setting.



## We offer fully blended learning:

- e-Learning
- Virtual Classroom Courses
- Open Public Courses
- In-house Courses

## Public Training Courses:

- ASD/AIA S-Series ILS Overview Training
- Supportability Analysis, Product Support Analysis & Systems Engineering
- Availability, Reliability and Maintainability
- ILS/IPS and Supportability Engineering Management
- LCC, LoRA & Support Related Costing
- In-Service Support
- Obsolescence Management



## Bespoke Training

Allan Webb also offers bespoke courses to meet the needs of our clients. If our public course offerings are not quite what you are looking for, please get in touch with a member of our team to discuss your requirements. From mixing and matching modules from existing courses, to arranging on-site or in-house sessions for large groups on a convenient date, Allan Webb works with our clients to ensure that they get the experience that they are after.



The Chartered  
Institute of Logistics  
and Transport

Endorsed Centre

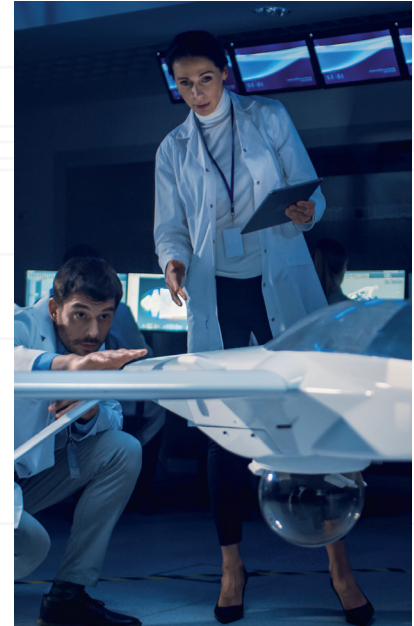


# Asset Lifecycle Management

**Effective asset management is crucial for organisations to optimise the performance, lifespan, and value of their assets.**

Our team of experts specialise in providing comprehensive cover of all stages of the asset lifecycle, including planning, acquisition, operation, maintenance and disposal.

By adopting a holistic, data-driven approach, Allan Webb has established itself as a trusted supplier and partner in this field, ensuring that our clients make informed decisions regarding their assets. This proactive approach helps clients reduce costs, mitigate risks, and maximize the value of their assets throughout their lifecycle.

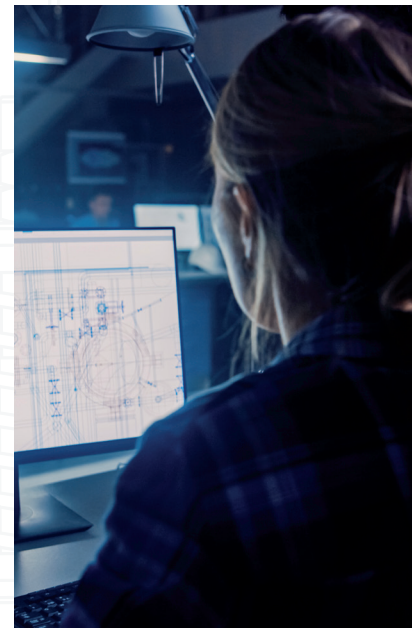


# Configuration Management

**Configuration management is crucial for maintaining consistency and reliability across all components of a system. By implementing a robust strategy, organisations can streamline processes, minimise errors, and adapt to changing requirements.**

Configuration Management is often paired with Asset Management for best results, but it is vital to understand that they are both very different things. Configuration Management tracks and maintains the utility, function and availability of an asset, ensuring that it continues to operate to build standard throughout its entire lifecycle.

We work with our clients to create proactive strategies for up-to-date configuration management, identifying requirements, documenting necessary changes and testing adherence to guidelines and regulations.







## Data Intelligence / Data Management

**We help businesses unleash their true potential by unlocking data, using over 60 years of experience with data intelligence solutions.**

Modern data is no longer neatly packaged into single silos, but comes in a wide range of formats - including video, maps, sensor data, transactional data and more - across multiple systems and databases.

We identify your most critical data, finding the information most likely to provide value to your organisation – and then we begin a comprehensive, scalable analysis for better decision-making, improved outcomes and bigger returns on investment.



## Project, Programme & Portfolio Management (P3M)

**Our P3M capability is designed to help organisations maintain, monitor and achieve a wide range of objectives without losing focus.**

We do this by creating customised, unique frameworks that incorporate innovative management solutions for projects, programs and portfolios.

We work with your team to develop a bespoke project framework with controls for cost, risk and opportunity. Each framework we create balances risk and impact management with cost, schedule and scope, engaging both stakeholders and team members to ensure all needs are met for successful project delivery.



**To find out more about our core services  
[www.allanwebb.co.uk](http://www.allanwebb.co.uk)**

## Data Capture and Scanning

**We help organisations unlock the power of digital data with comprehensive data capture and scanning support.**

With decades of professional digitisation experience behind us, we work with a wide variety of formats and archives, including paper (A6 to A0), books, photographs, survey data extraction, acetate paper, aperture cards, microfiche and more.

Once digitised, we can create faster, easier ways to access data. Our Optical Character Recognition (OCR) process makes all digitised documents fully searchable. When used with Adobe Reader, databases can also be searched for references within a single file or the entire network, reducing the need for complex indexing and bookmarking.

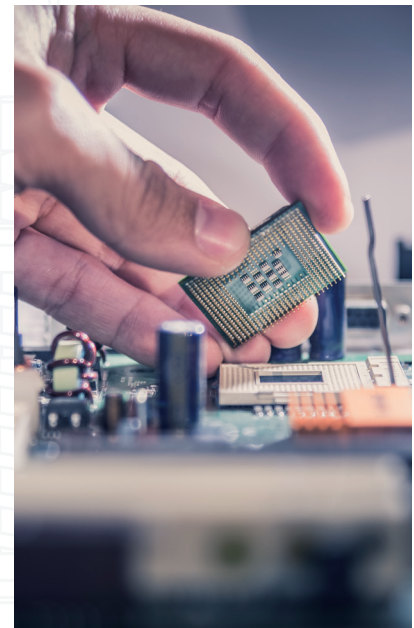


## Integrated Product Support (IPS)

**Integrated Product Support is the vital link between your Asset and its performance.**

Our Integrated Product Support combines reliability engineering, supply support, technical publications, training, and much more to create a holistic strategy designed to optimise your product life cycles.

IPS is different for every organisation, with a precise balance needed between metrics including reliability, availability, maintainability, cost and more. Our Integrated Product Support Managers are experts in identifying these unique balances, resulting in sustainable systems operating at the optimised life cycle cost.







## Safety Critical Support Engineering

**In industries where the health and safety of employees and customers can become seriously threatened by unexpected asset downtime or failure, safety-critical support engineering is more essential than ever.**

Our experts work with your team and organisation to produce thorough system asset management support that takes safety-critical assets and components into account, not just meeting but exceeding essential Health and Safety obligations.



## S-Series



**We provide training for the ASD/AIA S-Series Standards, a set of standards developed by the Aerospace and Defence Industries Association of Europe (ASD) and Aerospace Industries Association (AIA) to address Integrated Product Support (IPS) or Integrated Logistic Support (ILS).**

Our wide range of ASD/AIA S-Series training courses are designed to provide a comprehensive framework for managing product support throughout the entire life cycle of complex systems.

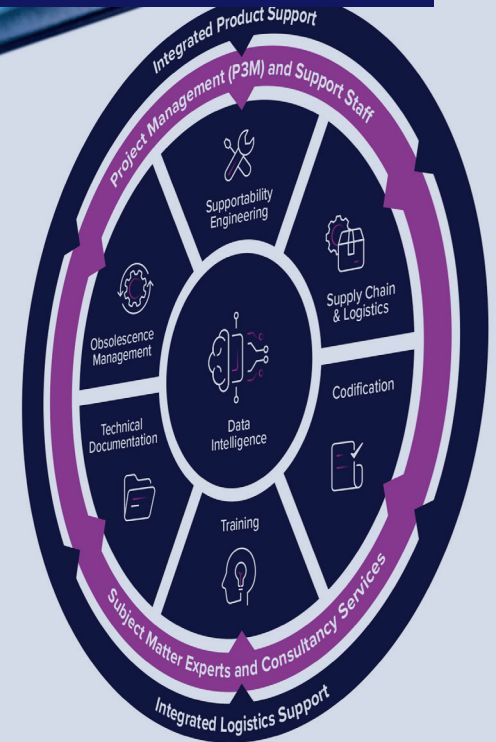
Training comes in the form of interactive workshops, plus web-based online and virtual training, ensuring you can find the right format for your learning needs.



**To find out more about our core services**  
[www.allanwebb.co.uk](http://www.allanwebb.co.uk)



AllanWebb



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Explore more of Allan Webb at:  
[www.allanwebb.co.uk](http://www.allanwebb.co.uk)

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