



AllanWebb

Support Guide for :  
**The Power of  
Networking**

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**Your career  
development  
resource guide:**

## **Supporting the next step in your career**

- **Signposting to helpful Resources**
- **The benefits of Networking**
- **Events, Job Fairs & Groups**
- **Networking Resources**



# Signposting to helpful Resources

Below are resources that will provide guidance, market insight and sector knowledge. There are many channels available to enhance your job search and keep your career moving forward. Some of the best ways to look for a new position include networking online and in person as well as monitoring job sites frequently. Key resources to help you find your new position

## Company Careers Websites:

An effective solution is to explore the Careers websites on individual Company Website that interest you,

these will also allow you to set up effective search mechanisms and Job Search Alerts which will keep you immediately informed of the Companies new vacancies

## Company Talent Pools:

Most companies also have their own internal Talent Pools and will utilise these when immediate vacancies come on board.

These are quick & easy to sign up to and are usually highlighted as Alerts on a company Careers page

## Research the Market:

Within your specialist sector to stay on top of industry knowledge & market intelligence,

plus its essential to be up to date with sector knowledge for interview preparation. Continuous Improvement & Market Intelligence is usually always features at Interview

## Networking

online and in person, can help you stay relevant within your sector.

Check in on job search sites frequently. Look for jobs that are in your specific field to take advantage of your skills set. Don't overlook temporary or contract work, which can often lead to full-time opportunities

## Job Sites

websites &, job portals These websites works for both employers and candidates. For employers, it is a job advertising and talent-attracting site. While, for candidates, it is a job search engine, where they can find a job and apply for the position. All of the below Job Boards promote Nationwide Vacancies

## Popular Job Sites

Totaljobs

LinkedIn

CVLibrary

indeed

REED

glassdoor

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# The Benefits of Networking

**Networking** – Some of the best jobs are not necessarily advertised in what's essentially a hidden job market. These jobs are filled by candidates who learn of them by word of mouth from friends, former colleagues & referrals.

By networking you can improve your chances of finding an unadvertised job. Consider joining professional associations, groups, events, and connecting with professionals who work in your field.

Take every chance you get to meet up, in person or online, with others in your field.

See our guide on LinkedIn for more information on proactive networking ideas.

Online networking sites like LinkedIn allow you to broaden your network to include Company & professional connections.

**The broader your network, the more likely you'll find out about new opportunities.**



## Referrals

As you maybe aware employers offer incentives to their employees for referring a successful candidate to the company.

It's a positive situation for everyone.

You get a new position, and your contact gets a Referral finder's fee for attracting a quality, sector specific employee.

Its also worth networking or asking a valued friend, colleague or previous work associate who works in your field to let you know about any openings.

The working relationships you create at every job may open other doors years in the future.

## Headhunters, Recruiters & Agencies

Can provide great support to help in your job search, Many organisations hire through recruitment agencies to support their hiring process.

Headhunters actively recruit individuals to fill specific vacancies, specialist skills or confidential recruitment assignments.



# Events, Job Fairs & Groups

## Why are they a good idea?

Are a great way to speak with potential employers face-to-face, with venues and Jobs Fairs across the UK.

Depending on your Skills and specialist sector background its recommended to Google search Business Events, Careers Events and also register with industry sector.

There are numerous specialised events and networking opportunities tailored for ex-military personnel, particularly those with engineering, technical, or logistics backgrounds.

You can also register with employers at Events for jobs, collect info on employers, ask them questions, apply for jobs, or even have a mini interview on the day.

**It is a good idea to have access to your CV on the day.**

There are benefits for attending Jobs Fairs and it will also allow you to speak directly and face to face with the people in charge of Recruitment for individual Companies

- Meeting face to face builds connections, increases confidence and allows you to see what opportunities are in the marketplace.
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- Job Fairs & Events will give you visibility to numerous vacancies, which you can apply for on the day whilst meeting Employers.
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- Employers and Recruitment Teams also conduct mini Interviews and screenings on the day, giving you the opportunity to be considered for a role immediately.
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- Gain tips, advice and market insight from exhibitors on positions, CV advice, industry sector knowledge and more.
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- The events will also provide new opportunities, you could learn about new roles and transferable sectors that you have not previously considered.
- 
- Also a great chance to Network with Employee's, and other really useful contacts that can share their connections.
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- By speaking and networking with multiple new contacts you can really enhance your personal brand, its also a good opportunity to prepare you for meetings and Interview environments.



# Networking Resources

There are numerous specialized events and networking opportunities tailored for ex-military personnel, particularly those with engineering, technical, or logistics backgrounds. Key organizations facilitating these connections in the UK include

## **BFRS Military to Civilian Events:**

Free, regular, in-person events that connect service leavers, veterans, and their families with employers (e.g., engineering, defense, and logistics).

## **CTP Employment Fairs:**

Large-scale recruitment events for veterans, often featuring forces-friendly engineering employers.

## **Military in Business Network:**

A bi-monthly virtual networking event for veteran entrepreneurs, organized by X-Forces Enterprise and the Federation of Small Businesses (FSB).

**Forces Network** - Professional networking events and career opportunities

## **Institution of Royal Engineers (InstRE):**

Offers professional registration, webinars on engineering topics and networking through the Royal Engineers Historical Society.

## **Armed Forces Covenant:**

[www.armedforcescovenant.gov.uk/](http://www.armedforcescovenant.gov.uk/)

## **Identify "Forces-Friendly" Companies:**

Look for companies that have signed the Armed Forces Covenant the below Link provides a current listing  
<https://www.gov.uk/armed-forces-covenant-businesses>

**X-Forces Enterprise (XFE):** Ideal for veterans moving into engineering consultancy or business. They host Military in Business® virtual networking events to connect veteran entrepreneurs.



## **Sector-Specific Networks:**

**RFEA** - The Forces Employment Charity - Lifelong job-finding support

**Hire a Hero** - Recruitment agency specialising in veteran placements

**Forces Families Jobs** - Supporting spouses and partners as well as veterans

**Tech Veterans** - Connecting veterans with technology sector opportunities  
Regional Support:

**Veterans' Gateway** - Signposting to local services and support

**Reorg** - Peer support and career networking



# About Allan Webb Limited

At Allan Webb Ltd, we are a leading engineering consultancy with over 60 years of experience delivering asset optimisation services to clients across the defence, government, energy, pharmaceutical, and aerospace sectors, both in the UK and internationally.

We're committed to conducting all our activities ethically, with a strong focus on human rights, sustainability, and social responsibility. Our Corporate Social Responsibility (CSR) policy reflects this commitment, ensuring we operate in a way that positively impacts both society and the environment.

## Allan Webb Activities

We truly champion flexibility and wellbeing empower our people to perform at their best. What's more, we're proud supporters of the Armed Forces community and we foster an inclusive, innovative workplace where individuals and teams can thrive.

## Our Culture & Values

We're committed to conducting all our activities ethically, with a strong focus on human rights, sustainability, and social responsibility. Our Corporate Social Responsibility (CSR) policy reflects this commitment, ensuring we operate in a way that positively impacts both society and the environment.

**What's more**, we are proud supporters of the Armed Forces community,

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